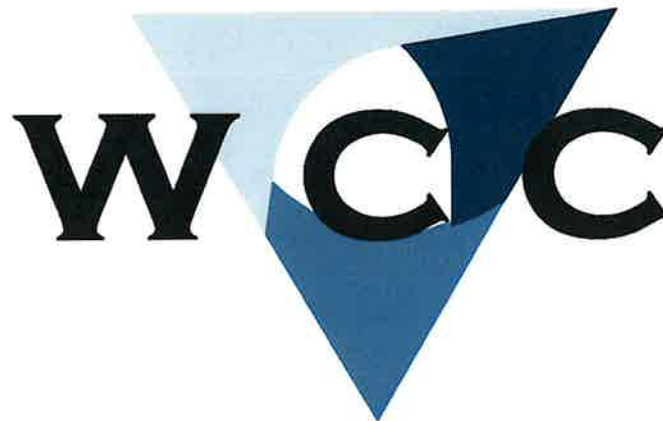


**REQUEST FOR PROPOSAL (RFP)**  
**DISTRICT WIDE ACCESS CONTROL PROJECT**



**Eastside Union**  
S C H O O L D I S T R I C T





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**Complete SOW:**

**Eastside Union  
Attn: Kelly Klein  
Project: Verkada Access Control**

August 9, 2024

Quote # 23-510

West Coast Cable, Inc. submits the following proposal for your review and consideration.

**SCOPE OF WORK**

*Provide labor and material to install an access control system within customer's Eastside Union facilities.*

**Access Control Devices:**

Provide labor and material to install the following access control and intrusion devices.

- Install access control equipment on (408) doors.
  - (334) single doors with card readers.
  - (53) double doors with card readers.
  - (21) doors with door contact only doors.
- Access control equipment includes:
  - Verkada Card Reader
  - Door Contact
  - REX

**Access Control Cable:**

Provide labor and material to install the following access control and intrusion cable.

- Provide and install (1ea) composite access control cable for each of the (387) doors with card readers.
- Provide and install (1ea) 18/2 wire for each of the (21) doors with door contacts only.
  - Install new and re-use existing j-hook supports as necessary.
  - Install (490) ft of new plastic surface mounted raceway for cable pathway.
  - Install (870) ft of new ¾" EMT for cable pathway.



**Access Control Termination:**

Provide labor and material to terminate the following access control devices.

- Install (2) Verkada AC41 door controllers.
  - Install (1ea) category 6 patch cord from door controller to customer's switch for each door controller.
- Install (52) Verkada AC62 door controllers.
  - Install (1ea) category 6 patch cord from door controller to customer's switch for each door controller.
- Terminate the door and the controller end of the cable.
- Install (54) Altronix AL600ULACM Access Power Controllers.

**Verkada Licenses:**

- WCC will provide 5-year licenses to all (387) Verkada card readers.
- WCC will provide 5-year licenses to all (21) Verkada door contact only doors.

**Electrified Door Locks:**

Provide labor and material to install new electronic door locks.

- Install (333) electrified cylindrical clutch lever sets to existing single doors.
- Install (1) electrified strike to existing single door (outdoor Admin door).
- Install (53) electric latch retraction kits for the existing double doors.
  - WCC will retrofit doors as needed to install the electrified locks.

**Conduit Pathway:**

Provide labor and material to install new conduit pathway.

- Install conduit pathway for any exposed cable below the ceiling space.
  - Install all necessary couplers, connectors, and supports per NEC code.
  - Paint match conduit to wall behind.

**Re-Certifying Doors:**

Provide labor and material to re-certify fire rated doors.

- WCC will re-certify any fire rated doors that are drilled through.

**Miscellaneous:**

- All work at the schools is to take place after hours.





**Assumptions / Qualifiers:**

1. By Accepting this SOW, the purchasing party agrees to payment terms of Net 30 upon receipt of invoice.
2. Customer will provide adequate parking for West Coast Cable, Inc's equipment, and employees at no such cost to West Coast Cable, Inc. or its subcontractors.
3. All work will be performed Monday through Friday, excluding holidays.
4. Bid pricing is valid for 30 days after listed bid date.

**Total Project Price:**

• Labor .....	\$ 1,584,600.00
• Material .....	\$ 1,382,406.00
• Bond .....	\$ 33,175.00
• Contingency .....	\$ 150,000.00
<b><i>Total Project Price .....</i></b>	<b><i>\$ 3,150,181.00</i></b>

If you have any questions regarding this proposal, please contact me at (909) 364-9906

Respectfully,

John Haygood, RCDD



### **Verkada Hardware List:**

#### **Total Verkada Equipment:**

Quantity	Manufacture	Description	Part Number
387	Verkada	Door Reader	AD33
2	Verkada	4 Door Controller	AC42
52	Verkada	16 Door Controller	AC62
408	Verkada	1-Door 5-Year License	LIC-AC-5Y

#### **Verkada Equipment per Site:**

##### Admin:

Quantity	Manufacture	Description	Part Number
16	Verkada	Door Reader	AD33
2	Verkada	16 Door Controller	AC62
20	Verkada	1-Door 5-Year License	LIC-AC-5Y

##### Community Center:

Quantity	Manufacture	Description	Part Number
2	Verkada	Door Reader	AD33
1	Verkada	4 Door Controller	AC42
2	Verkada	1-Door 5-Year License	LIC-AC-5Y

##### Eastside Academy:

Quantity	Manufacture	Description	Part Number
2	Verkada	Door Reader	AD33
1	Verkada	4 Door Controller	AC42
2	Verkada	1-Door 5-Year License	LIC-AC-5Y

##### Cole Middle:

Quantity	Manufacture	Description	Part Number
85	Verkada	Door Reader	AD33
11	Verkada	16 Door Controller	AC62
96	Verkada	1-Door 5-Year License	LIC-AC-5Y



*Eastside Elementary:*

Quantity	Manufacture	Description	Part Number
<b>65</b>	Verkada	Door Reader	AD33
<b>8</b>	Verkada	16 Door Controller	AC62
<b>65</b>	Verkada	1-Door 5-Year License	LIC-AC-5Y

*Columbia Elementary:*

Quantity	Manufacture	Description	Part Number
<b>52</b>	Verkada	Door Reader	AD33
<b>11</b>	Verkada	16 Door Controller	AC62
<b>52</b>	Verkada	1-Door 5-Year License	LIC-AC-5Y

*Enterprise Elementary:*

Quantity	Manufacture	Description	Part Number
<b>72</b>	Verkada	Door Reader	AD33
<b>7</b>	Verkada	16 Door Controller	AC62
<b>72</b>	Verkada	1-Door 5-Year License	LIC-AC-5Y

*Tierra Bonita Elementary:*

Quantity	Manufacture	Description	Part Number
<b>93</b>	Verkada	Door Reader	AD33
<b>13</b>	Verkada	16 Door Controller	AC62
<b>99</b>	Verkada	1-Door 5-Year License	LIC-AC-5Y



**Labor/Material List Broken Down by Site:**

	Labor	Material	Total
<b>Admin</b>	\$70,960.00	\$60,197.00	\$131,157.00
<b>Community Center</b>	\$14,289.00	\$9,338.00	\$23,627.00
<b>Eastside Academy</b>	\$11,747.00	\$7,918.00	\$19,665.00
<b>Cole Middle</b>	\$357,916.00	\$310,569.00	\$668,485.00
<b>Eastside Elementary</b>	\$251,744.00	\$222,330.00	\$474,074.00
<b>Columbia Elementary</b>	\$219,188.00	\$201,524.00	\$420,712.00
<b>Enterprise Elementary</b>	\$273,004.00	\$237,347.00	\$510,351.00
<b>Tierra Bonita</b>	\$385,752.00	\$333,183.00	\$718,935.00
<b>Total Site Costs</b>	\$1,584,600.00	\$1,382,406.00	\$2,967,006.00
<b>Performance Bond</b>		\$33,175.00	\$33,175.00
<b>Contingency</b>	\$75,000.00	\$75,000.00	\$150,000.00
<b>Total Project Cost</b>	\$1,659,600.00	\$1,490,581.00	\$3,150,181.00

**Budget Breakdown:**

<b>Project Initiation and Planning</b>	\$40,000.00
<b>Research / Assessment</b>	\$40,000.00
<b>Labor / Construction</b>	\$1,554,054.00
<b>Installation Materials</b>	\$375,347.00
<b>Verkada Products</b>	\$676,313.00
<b>Door Locking Hardware</b>	\$281,292.00
<b>Performance Bond</b>	\$33,175.00
<b>Contingency</b>	\$150,000.00





**Supplementary Documents:****WCC Experience:**

West Coast Cable has been a premier technology provider since 2001 offering design-build services of best-in-class technology systems. West Coast Cable offers the highest quality structured cabling, fiber optics, security, wireless, networks, audiovisual, paging, and electrical ensuring seamless integration from a team you can trust.

West Coast Cable has decades of experience with large school projects at many school districts such as: LAUSD, Montebello USD, Hemet USD, Conejo USD, Santa Monica USD, SAUSD, El Camino College, Compton College, Cal State Fullerton, Citrus College, just to name some of them.

**Verkada Facts:**

- WCC has been a certified Verkada installer for the past 5 years.
- WCC has multiple Verkada Certified Engineers.
- WCC has successfully install numerous Verkada camera, access control, and alarm systems at: school districts, higher education, office, warehouse, industrial.

**WCC Employees:**

- WCC currently has 66 full time employees.

**Large Scale Access Control Projects:***CVUSD Leuzinger High:*

Install access control equipment on (61) doors throughout Leuzinger High.

Reference: Pat Myers ADT: 714-733-3618

*USPS – Van Nuys:*

Install access control equipment on (114) doors throughout the Van Nuys USPS facility.

Reference: Pat Myers ADT: 714-733-3618

*Maranatha High School:*

Retrofit approx. (40) doors to Verkada access control throughout Maranatha High.

Reference: Adam Taft 928-242-7061



**Work Schedule Acknowledgement:**

- WCC acknowledges the after-hours work schedule of 3:30-10:PM PST or non-student days.

**Testimonials:**

The WCC team is great to work with. We appreciate the attention to detail, high quality of work, and the knowledge of Verkada products. We have worked on multiple projects installing Verkada products and we are looking forward to more projects in the future.

*Don Dykier – CI – (949)433-8171*

Thank you to the whole WCC team for ensuring the project was completed on time and to the NASA standards. I would highly recommend WCC to anyone who asked.

*Donny Gargiulo – NASA – (949)774-8747*

I appreciate everyone from the WCC team that was involved with the Verkada camera roll out. Throughout all of the schools, the WCC team had excellent craftsmanship and superior customer service.

*Zoya Mirza – CI – (909)238-3430*

**References:**

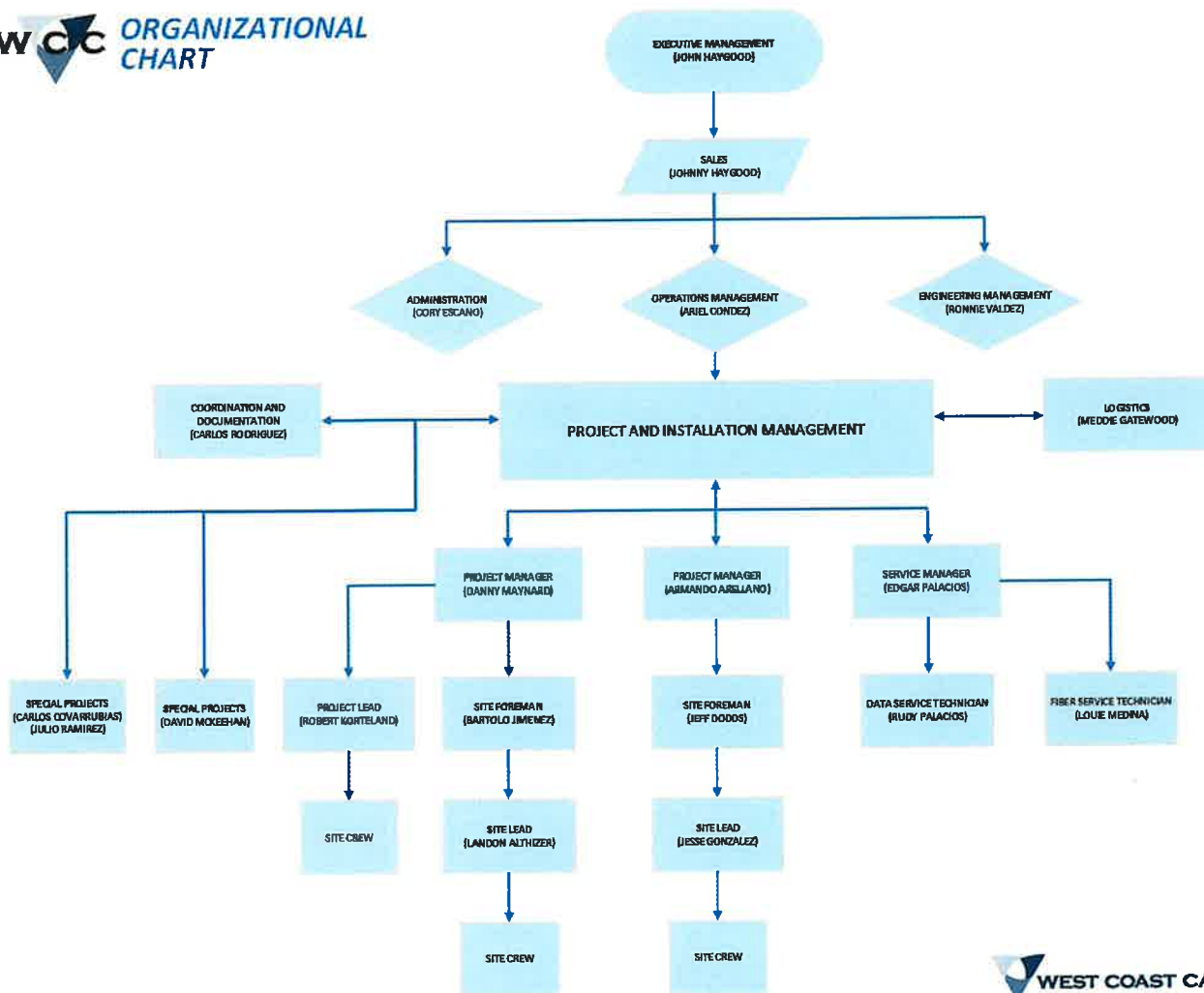
*Derek Aoki*  
Director of Technology – South Pasadena USD  
[daoki@spusd.net](mailto:daoki@spusd.net)  
626-441-5810

*Jonathan Chalberg*  
IT Manager – Montebello USD  
[chalberg\\_jonathan@montebello.k12.ca.us](mailto:chalberg_jonathan@montebello.k12.ca.us)  
323-506-8456

*Kelly Klein*  
Chief Technology Office  
[Kklein@eastsideusd.org](mailto:Kklein@eastsideusd.org)  
661-952-1200



### Anticipated Resources (Org Chart):



### Full Comprehensive Testing Plan:

- WCC follows all of the Verkada deployment best practices. Verkada access control deployment best practices below:  
<https://help.verkada.com/en/articles/5783445-access-control-deployment-best-practices>
- WCC will walk the site with Eastside Union stakeholders to ensure every door is working to the stakeholder's satisfaction and WCC can perform any on-site training needed.



**Days to Complete Each School (Project Timeframe):**

- Once awarded the project WCC can work with Eastside Union to better define a project schedule. This is a rough schedule of how many days it will take to complete each site. WCC can also have multiple schools being worked on simultaneously.

Site Name	Days to Complete
Admin	9 Days
Cole Middle School	66 Days
Columbia Elementary	40 Days
Community Center	4 Days
Eastside Academy	2 Days
Eastside Elementary	47 Days
Enterprise Elementary	47 Days
Tierra Bonita	68 Days

**Use of Subcontractors:**

- WCC will utilize Everon LLC (C28 contractor) for door lock services.
- WCC will utilize Lacy Construction (B license) if any work requires a B license contractor.

**Payment and Performance Bond:**

- Payment and performance bond will be provided within SEVEN (7) calendar days after the date of the Notice of Award





### **Project Management Methodology:**

To ensure projects hold up to our rigorous quality standards West Coast Cable implements a systematic and well-documented 3 step approach to executing projects. From design team to the operations team, we all adhere to the execution plan in order to deliver the assignment on-time, meeting our high-quality standards.

#### **Step 1 – Project Development**

The initial phase of the project is the most critical part for the success of the project. Together our team gathers all the necessary information to start with the initial design. We work closely with the client to understand what they are trying to achieve with the new project and use our resources to design something that exceeds the clients' expectations.

##### **Initial Design**

- Review Project Scope
- Meet with Client
- Formalize Strategy
- Comply with Owner Design Standards
- Compose a scope of work

#### **Step 2 – Project Implementation**

**Quality** - Quality is at the forefront of everything we do and begins during pre-construction and follows through all the way to the closeout of the project. It includes meeting with the client, thoroughly going through the client's design standards, on-site inspections, certified test equipment.

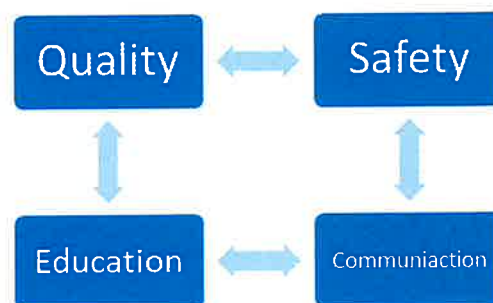
**Continued Education** – In an ever-changing field it is crucial to stay up to date on current codes and standards. West Coast Cable believes our work speaks for itself and to achieve this all of our employees are kept up to date on new and changing codes and standards. To do this we use a combination of in class and online from private organizations and manufactures.

**Communication** – West Coast Cable assigns a project manager at the start of every project. That project manager oversees all communication acting as a single point of contact for any questions or needs the client might have.

**Safety** – Our top priority is the safety of our employees and clients. Because of this we create site specific safety plans, perform safety audits, have weekly safety meetings, create emergency protocols, implement a Process Safety Management (PSM) plan and adhere to all OSHA requirements.

#### **Step 3 – Commissioning & Closing**

- System Commissioning
- Field Test
- Labeling
- Punch List
- Final Field Inspections
- AutoCAD As-Builts





**Proof of License:**

*WCC:*



*Subcontractors:*

***EVERON LLC***


C-28 1065604

***Lacy Construction***

B License 365461



### Certificate of Insurance:

ACORD		<b>CERTIFICATE OF LIABILITY INSURANCE</b>		DATE (MM/DD/YYYY) 12/20/2023																																																		
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p><b>IMPORTANT:</b> If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>																																																						
<b>PRODUCER</b> Wright, Finnegan & Carter Insurance Associates 23001 La Palma Ave, Ste 100 Yorba Linda, CA 92887 License #: 0k93616		<b>CONTACT NAME:</b> Dana Laessig <b>PHONE (A/C No. Ext):</b> (714)283-1999 <b>FAX (A/C No.):</b> (714)283-1997 <b>E-MAIL ADDRESS:</b> DLaessig@wfcinsurance.com																																																				
<b>INSURED</b> West Coast Cable, Inc 5535 Daniels St Chino, CA 91710		<b>INSURER(S) AFFORDING COVERAGE</b>																																																				
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		<b>INSURER B:</b> Travelers Indemnity Co of CT			25682																																																	
		<b>INSURER C:</b> Travelers Property Casualty Co			25674																																																	
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		<b>INSURER F:</b> Hiscox Insurance Company Inc.			10200																																																	
<p><b>COVERAGES</b> <span style="float: right;"><b>CERTIFICATE NUMBER:</b> 00001791-44277607 <b>REVISION NUMBER:</b> 732</span></p> <p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>INSTR</th> <th>TYPE OF INSURANCE</th> <th>ADDITIONAL INSURED</th> <th>POLICY NUMBER</th> <th>POLICY EFF. DATE (MM/DD/YYYY)</th> <th>POLICY EXP. 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(Mandatory in NH)                      If yes, describe under DESCRIPTION OF OPERATIONS below                 </td> <td>Y/N Y</td> <td>WSD 5063018 02</td> <td>12/01/2023</td> <td>12/01/2024</td> <td> <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER                      E.L. EACH ACCIDENT \$ 1,000,000                      E.L. DISEASE - EA EMPLOYEE \$ 1,000,000                      E.L. DISEASE - POLICY LIMIT \$ 1,000,000                 </td> </tr> <tr> <td>E</td> <td>Bus Pers Property</td> <td></td> <td>BKS56318508</td> <td>09/01/2023</td> <td>09/01/2024</td> <td>Limit 460,300</td> </tr> <tr> <td>F</td> <td>Professional Liab</td> <td></td> <td>ANE4664585.23</td> <td>02/16/2023</td> <td>02/16/2024</td> <td>Occ/Agg 1M/2M</td> </tr> </tbody> </table>						INSTR	TYPE OF INSURANCE	ADDITIONAL INSURED	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXP. 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B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY		810-0W221949-23-2S-G	12/01/2023	12/01/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$																																																
C	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		CUP-0W222553-23-2S	12/01/2023	12/01/2024	EACH OCCURRENCE \$ 9,000,000 AGGREGATE \$ 9,000,000																																																
D	<input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N Y	WSD 5063018 02	12/01/2023	12/01/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000																																																
E	Bus Pers Property		BKS56318508	09/01/2023	09/01/2024	Limit 460,300																																																
F	Professional Liab		ANE4664585.23	02/16/2023	02/16/2024	Occ/Agg 1M/2M																																																
<p>DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)</p> <p>GENERAL LIABILITY. POLLUTION LIABILITY - WESTCHESTER SURPLUS LINES INS (NAIC#10172) POLICY #G71466012006 EFF. DATE 12/01/23 through 12/01/24 - LIMIT \$2M OCCURRENCE - \$2M AGGREGATE. EQUIPMENT RENTED FROM OTHERS - OHIO SECURITY INSURANCE (NAIC# 24082) POLICY# BKS56318508 EFF. 9/1/2023 THROUGH 9/1/2024 - LIMIT \$100,000. CYBER LIABILITY - SPINNAKER INSURANCE COMPANY (NAIC#24376) POLICY# FLY-CB-HYKURFZ6B-002 EFF. 04/26/2023 THROUGH 04/26/2024 - LIMIT \$1,000,000. CGL POLICY#4T22-CO-0W221857-TCT-23 NEW RESIDENTIAL EXCLUSION AND STATE EXCLUSION NV. EMPLOYMENT PRACTICES LIABILITY - SCOTTSDALE INSURANCE COMPANY (NAIC# 41297) POLICY# (continued on ACORD 101 Additional Remarks Schedule)</p>																																																						
<b>CERTIFICATE HOLDER</b>  EVIDENCE OF INSURANCE			<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  (DLL)																																																			



**WCC DIR Number:**

WCC's DIR Number:1000007417

**Statement on Prevailing Wages:**

- WCC included all necessary prevailing wages needed for this RFP.

**Fingerprinting / Background Checks for Employees:**

- WCC takes no issue with fingerprinting and background check for employees. WCC is very accustomed to fingerprinting with all of the school projects we are involved with.

**Lawsuits / Judgements:**

- WCC has not had any suits filed, judgements entered or claims made against us during the last 5 years.

**Addendum Acknowledgments:**

- WCC acknowledges addendums:
  - Coast Construction RFI 3
  - Coast RFI 2
  - Coast Construction RFI 1
  - Addendum No. 1





**Non-Collusion Declaration:**

The undersigned declares:

I am the President of West Coast Cable, the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on May 20, 2024, at Chino, CA

Signed:  \_\_\_\_\_

Typed Name: John Haygood



**Bid Bond****CONTRACTOR:***(Name, legal status and address)*

West Coast Cable Inc.  
5535 Daniels Street  
Chino, CA 91710

Bid Bond Number: CSBA-27971

**SURETY:***(Name, legal status and principal place of business)*

Merchants Bonding Company (Mutual)  
6700 Westown Parkway  
West Des Moines, IA 50266

**OWNER:***(Name, legal status and address)*

Eastside Union School District  
44938 30th St. East  
Lancaster, CA 93535

This document has important legal consequences.  
Consultation with  
An attorney is encouraged with respect to its  
completion or modification.  
Any singular reference to  
Contractor, Surety, Owner or  
other party shall be considered  
Plural where applicable.

**BOND AMOUNT:** Ten Percent (10%) of the Amount Bid**PROJECT:** District Wide Access Control Project

Project Number, if any:

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted here from and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 5th day of August, 2024West Coast Cable Inc.*(Principal)**(Seal)**(Witness)**(Title)*Merchants Bonding Company (Mutual)*(Surety)**(Seal)**(Witness)* Melissa Ann Vaccaro*(Title)* Shaunna Rozelle Ostrom, Attorney-in-Fact

By arrangement with the American Institute of Architects, the National Association of Surety Bond Producers (NASBP) ([www.nasbp.org](http://www.nasbp.org)) makes this form document available to its members, affiliates, and associates in Microsoft Word format for use in the regular course of surety business. NASBP vouches that the original text of this document conforms exactly to the text in AIA Document A310-2010, Bid Bond. Subsequent modifications may be made to the original text of this document by users, so careful review of its wording and consultation with an attorney are encouraged before its completion, execution or acceptance.



## ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of Orange )

On 08/05/2024 before me, Melissa Ann Vaccaro, Notary Public  
(insert name and title of the officer)

personally appeared Shaunna Rozelle Ostrom,  
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are  
subscribed to the within instrument and acknowledged to me that he/she/they executed the same in  
his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the  
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal.

Signature Melissa Ann Vaccaro (Seal)  
Melissa Ann Vaccaro





**MERCHANTS**  
**BONDING COMPANY™**  
**POWER OF ATTORNEY**

Bond No. CSBA-27971

Know All Persons By These Presents, that MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., both being corporations of the State of Iowa, d/b/a Merchants National Indemnity Company (in California only) (herein collectively called the "Companies") do hereby make, constitute and appoint, individually,

Adrian Langrell; Arturo Ayala; Ben Stong; Benjamin Wolfe; Chelsea Liberatore; Daniel Huckabay; Dwight Reilly; Frank Morones; Michael D Stong; R Nappi; Shaunna Rozelle Ostrom

their true and lawful Attorney(s)-in-Fact, to sign its name as surety(ies) and to execute, seal and acknowledge any and all bonds, undertakings, contracts and other written instruments in the nature thereof, on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

This Power-of-Attorney is granted and is signed and sealed by facsimile under and by authority of the following By-Laws adopted by the Board of Directors of Merchants Bonding Company (Mutual) on April 23, 2011 and amended August 14, 2015 and April 27, 2024 and adopted by the Board of Directors of Merchants National Bonding, Inc., on October 16, 2015 and amended on April 27, 2024.

"The President, Secretary, Treasurer, or any Assistant Treasurer or any Assistant Secretary or any Vice President shall have power and authority to appoint Attorneys-in-Fact, and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds and undertakings, recognizances, contracts of indemnity and other writings obligatory in the nature thereof."

"The signature of any authorized officer and the seal of the Company may be affixed by facsimile or electronic transmission to any Power of Attorney or Certification thereof authorizing the execution and delivery of any bond, undertaking, recognizance, or other suretyship obligations of the Company, and such signature and seal when so used shall have the same force and effect as though manually fixed."

In connection with obligations in favor of the Florida Department of Transportation only, it is agreed that the power and authority hereby given to the Attorney-in-Fact includes any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts required by the State of Florida Department of Transportation. It is fully understood that consenting to the State of Florida Department of Transportation making payment of the final estimate to the Contractor and/or its assignee, shall not relieve this surety company of any of its obligations under its bond.

In connection with obligations in favor of the Kentucky Department of Highways only, it is agreed that the power and authority hereby given to the Attorney-in-Fact cannot be modified or revoked unless prior written personal notice of such intent has been given to the Commissioner-Department of Highways of the Commonwealth of Kentucky at least thirty (30) days prior to the modification or revocation.

In Witness Whereof, the Companies have caused this instrument to be signed and sealed this 30th day of July, 2024.



**MERCHANTS BONDING COMPANY (MUTUAL)**  
**MERCHANTS NATIONAL BONDING, INC.**  
d/b/a MERCHANTS NATIONAL INDEMNITY COMPANY

By

*Larry Taylor*

President

STATE OF IOWA  
COUNTY OF DALLAS ss.

On this 30th day of July, 2024, before me appeared Larry Taylor, to me personally known, who being by me duly sworn did say that he is President of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC.; and that the seals affixed to the foregoing instrument are the Corporate Seals of the Companies; and that the said instrument was signed and sealed in behalf of the Companies by authority of their respective Boards of Directors.



(Expiration of notary's commission does not invalidate this instrument)

*Penni Miller*

Notary Public

I, Elisabeth Sandersfeld, Secretary of MERCHANTS BONDING COMPANY (MUTUAL) and MERCHANTS NATIONAL BONDING, INC., do hereby certify that the above and foregoing is a true and correct copy of the POWER-OF-ATTORNEY executed by said Companies, which is still in full force and effect and has not been amended or revoked.

In Witness Whereof, I have hereunto set my hand and affixed the seal of the Companies on this 5th day of August, 2024.



*Arturo Ayala*

Secretary

